

The Hometown Difference

1. Fun, energetic, professional working environment – “Treat people the way you want to be treated”
2. Access to 9 office locations in the Richmond Metro area
3. Full time office administrator in each office
4. Constant phone coverage during office hours
5. Cutting edge technology Voice over IP (VOIP) phone system
6. Call forwarding services
7. Personal agent email
8. High speed internet access
9. Wireless access (network and internet)
10. Agent computer work stations in each office (MLS, Internet, Email, MS Office)
11. Sales managers and owners dedicated to your success
12. Weekly agent training and workshops
13. In-house mortgage company
14. In-house title and settlement company
15. In-house insurance company (homeowners, auto, commercial...)
16. International exposure through full-time relocation department
17. National exposure through full-time relocation department
18. New homes leader
19. Pre-made listing packets containing all required listing documents
20. Pre-made buyer packets containing all required buyer documents
21. Aggressive commission splits (up to 100%)
22. No Franchise Fees
23. No Desk Fees
24. No mandatory transaction fees
25. Multiple conference rooms available for client meetings
26. Hometown Library – hundreds of educational / motivational books, audio and video
27. Monthly high-energy, motivational sales meetings (all offices meet together)
28. Multiple team building activities throughout the year
29. Company intranet with buyer and seller resources (utilities services)
30. Company intranet with agent resources (documents, contracts, policies...)
31. Access to third party address and phone look-up services
32. High speed all-in-one print, scan, fax, copy equipment
33. Available one-on-one coaching/mentoring programs
34. Recruiting compensation plan
35. Community involvement and sponsorship through various organizations
(Hometown Family Education Fund, Junior Achievement, March of Dimes, Central VA Food Bank...)